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Exam. Code : 105402 Subject Code : 1441

**B.B.A.** Semester–II

### PRINCIPLES OF MANAGEMENT

#### Paper-BBA-204

Time Allowed – 2 Hours] [Maximum Marks—50

#### SECTION-A

Note :— Attempt any 7 EN questions. Each question carries 1 mark. Answer to each question should not exceed 5 lines.

1. Short answer type question , :

- (a) State and explain the factors offecting selection.
- (b) What is the difference between delegation and decentralization?
- (c) What are the key factors in the process of Departmentation?
- (d) What is Matrix Organization?
- (e) Explain Zero base budgeting.
- (f) Describe the weaknesses of MBO.
- (g) Explain two principles of scientific management.
- (h) Discuss management as a profession.
- (i) What do you understand by goals and objectives ?
- (j) Describe managerial grid.
- (k) Explain theory Z of motivation briefly.
- (l) What is flexible Budget ?  $10 \times 1=10$

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(Contd.)

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## SECTION-B

- Note :- Attempt any TWO questions. Each question carries 10 marks.
- <sup>2</sup> "Planning is looking ahead, controlling is looking back". Comment.
- 3. What do you know about G.E. Mayo's contribution to management? Explain.
- 4. What is committee form of organization ? Why is it needed ? Describe the advantages and weaknesses of this form.
- 5. "Scientific management is a device of exploitation of labour." Why are workers opposed to scientific management ? 2×10=20

### - SECTION-C

Note :- Attempt any TWO question Each question carries 10 marks.

- 6. Human Resource Management plays an vital role in the whole system of management of an inductual organization. Explain.
- 7. Discuss the traditional and modern methods of performance appraisal.
- 8. Discuss various theories of leadership.
- What is the need for delegation of authority and explain the various obstacles in delegation. How can we make delegation more effective ? 2×10=20

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